

Senior M&A Origination Executive

LakeBridge is an independent international Corporate Finance & Financial Advisory firm based in Switzerland.

LakeBridge specializes in international Corporate Finance transactions with a focus on assisting entrepreneurs, business owners, family-owned companies and family offices in their deals and ventures in Switzerland and the EMEA.

LakeBridge consists of an execution team of seasoned corporate finance professionals and a team of senior advisors, all former senior executives from industry and banking.

Role Description

As Senior M&A Origination Executive, you actively focus on identifying corporate finance advisory needs among entrepreneurs, business owners, family-owned companies and family offices in your region, sector or business & private network. Typical situations are an ageing entrepreneur with no successor willing to sell the business (sell side mandate); an investor willing to take a participation in, or buying, a company (buy-side mandate); a business owner seeking development capital to grow the existing business (private placement); a member of a family business looking to know the value of its stake in the company (valuation mandate); a company's management seeking to do a management buyout (LBO mandate) - just to mention a few.

Once identified, you refer the opportunity to us, and jointly with you we decide on the best way to pursue.

This is an origination job not an execution one. However, depending on your skill set and willingness to do so, you may actively participate in the execution of the deals that you originate.

About you

You possess an extensive network of business and personal relationships, in particular among entrepreneurs, business owners, family businesses and family offices, in Switzerland and/or abroad

You are a seasoned professional with a 20+ year career and experience in senior executive positions.

Ideally, you've been CEO or Commercial Director at industrial companies, Senior Corporate Banker, Senior Strategic Consultant, Senior Private Banker, or any similar executive position with extensive exposure to entrepreneurs, business owners, family-owned companies or family offices. Experience in corporate finance is not a requirement.

You possess an acute business acumen with the ability to spot and/or trigger corporate finance advisory needs.

You currently act as an independent professional or are about to do so.

You are energetic, pro-active and willing to keep an independent business activity even beyond retirement.

What we offer

The opportunity to keep your network alive and capitalise on this precious asset – being it domestic or international

The possibility to remain active but free - you work as you wish, when you wish from wherever you wish

The freedom to nurture your relationships – you focus on your network and on acquiring mandates, we deliver on the execution

Attractive compensation – we offer a significant profit-sharing scheme, the more business you bring the more you earn, no fixed remuneration, no upside limit

A best in class corporate finance advisory and execution platform located in Switzerland with international reach

A team of seasoned corporate finance professionals from renowned international banks and industrial firms

All the support you need to pitch clients – from professional pitch materials to our personal presence with you in client meetings

What we do not offer

A job – this is not a job offer

A fixed salary – this is not an opportunity for someone in search of a fixed remuneration

We please ask those looking for the above not to reply.

The opportunity

This is a unique opportunity for executives to pursue a lucrative independent business activity and capitalise on their business and personal network, while keeping full freedom and flexibility.

If you identify yourself with the above let's discuss!

Contact

LakeBridge International Corporate Finance AG
Central Gate II Building
Churerstrasse 25 - 8808 Pfäffikon SZ - Switzerland
Phone: + 41 43 495 28 14
info@lakebridgecf.com www.lakebridgecf.com